



**Interim Condensed Consolidated Financial  
Statements of the Capital Group  
of ALIOR BANK SPÓŁKA AKCYJNA  
for the period of 9 months ended 30 September 2012**

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# CONSOLIDATED INTERIM INCOME STATEMENT

INCOME STATEMENT	Notes	in PLN k	
		Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Interest income		920 061	576 053
Interest expense		-402 252	-219 188
<b>Net interest income</b>	1	<b>517 809</b>	<b>356 865</b>
<b>Dividend income</b>		<b>20</b>	<b>0</b>
Fee and commission income		463 995	306 914
Fee and commission expense		-130 421	-94 347
<b>Net fee and commission income</b>	2	<b>333 574</b>	<b>212 567</b>
<b>Trading result</b>	3	<b>131 487</b>	<b>106 281</b>
<b>Net gain (realized) on other financial instruments</b>	4	<b>16 969</b>	<b>4 939</b>
Other operating income		38 259	7 640
Other operating costs		-13 400	-7 943
<b>Net other operating income</b>	5	<b>24 859</b>	<b>-303</b>
<b>General administrative expenses</b>	6	<b>-571 493</b>	<b>-465 323</b>
<i>Share-based payments</i>		<i>-3 150</i>	<i>-3 150</i>
<b>Impairment losses</b>	7	<b>-192 612</b>	<b>-132 580</b>
<b>Gross profit</b>		<b>260 613</b>	<b>82 446</b>
Income tax	9	-37 719	-1 601
<b>Net profit</b>		<b>222 894</b>	<b>80 845</b>
<b>Weighted average of ordinary shares</b>		<b>50 620 438</b>	<b>50 000 000</b>
<b>Net profit per share (PLN)</b>		4.40	1.62

# CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

	in PLN k	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
<b>Net profit</b>	<b>222 894</b>	<b>80 845</b>
<b>Other taxable comprehensive income</b>	<b>12 449</b>	<b>-3 359</b>
Net gains/losses on financial assets available for sale	12 449	-3 359
Profit on valuation of financial assets available for sale	15 369	-3 149
Deferred tax	-2 920	-210
<b>Total comprehensive income for the year, attributable to:</b>	<b>235 343</b>	<b>77 486</b>
shareholders of the parent	235 343	77 486
non-controlling interests	0	0

# CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

<b>ASSETS</b>	<b>Notes</b>	<b>in PLN k</b>	
		As at 30.09.2012 unaudited	As at 31.12.2011
<b>Cash and balances with the Central Bank</b>	<b>18.1</b>	<b>702 373</b>	<b>448 553</b>
<b>Financial assets held for trading</b>	<b>17.2</b>	<b>174 251</b>	<b>312 024</b>
<b>Financial assets available for sale</b>	<b>10</b>	<b>2 327 851</b>	<b>2 906 975</b>
<b>Loans and advances to customers</b>	<b>11</b>	<b>13 537 150</b>	<b>10 134 786</b>
<b>Amounts due from banks</b>	<b>12</b>	<b>379 698</b>	<b>1 105 792</b>
<b>Tangible fixed assets</b>		<b>233 353</b>	<b>212 392</b>
<b>Intangible assets</b>		<b>123 275</b>	<b>122 854</b>
<b>Income tax asset</b>		<b>57 837</b>	<b>71 957</b>
<i>Deferred</i>		57 837	71 957
<b>Other assets</b>	<b>13</b>	<b>270 073</b>	<b>168 289</b>
<b>TOTAL ASSETS</b>		<b>17 805 861</b>	<b>15 483 622</b>

<b>LIABILITIES AND EQUITY</b>	<b>Notes</b>	<b>in PLN k</b>	
		As at 30.09.2012 unaudited	As at 31.12.2011
<b>Amounts due to the Central Bank</b>		<b>0</b>	<b>0</b>
<b>Financial liabilities held for trading</b>	<b>17.4</b>	<b>127 892</b>	<b>243 730</b>
<b>Financial liabilities measured at amortised cost</b>	<b>14</b>	<b>15 427 155</b>	<b>13 602 663</b>
<b>Provisions</b>	<b>15</b>	<b>12 564</b>	<b>32 651</b>
<b>Other liabilities</b>	<b>16</b>	<b>435 654</b>	<b>447 694</b>
<b>Income tax liabilities</b>		<b>8 018</b>	<b>0</b>
<i>Current</i>		8 018	0
<b>Subordinated loans</b>	<b>20</b>	<b>343 678</b>	<b>44 403</b>
<b>Total liabilities</b>		<b>16 354 961</b>	<b>14 371 141</b>
<b>Equity</b>	<b>21</b>	<b>1 450 900</b>	<b>1 112 481</b>
<b>Share capital</b>		<b>512 500</b>	<b>500 000</b>
<b>Supplementary capital</b>		<b>714 630</b>	<b>502 569</b>
<b>Revaluation reserve</b>		<b>-570</b>	<b>-13 019</b>
<b>Other capital</b>		<b>15 750</b>	<b>12 600</b>
Share-based payments – equity component		15 750	12 600
<b>Undistributed result from previous years</b>		<b>-14 305</b>	<b>-41 850</b>
<b>Current year profit/loss</b>		<b>222 894</b>	<b>152 181</b>
<b>Non-controlling interests</b>		<b>1</b>	<b>0</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>17 805 861</b>	<b>15 483 622</b>

# CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

in PLN k

unaudited	Notes	Share capital	Supplementary capital	Other capital - Share-based payments	Revaluation reserve	Unabsorbed losses from previous years	Current year result	Non-controlling interests	Total equity
As at 1 January 2012		500 000	502 569	12 600	-13 019	110 331	0	0	1 112 481
Issue of share capital		12 500	87 425						99 925
Comprehensive income					12 449		222 894		235 343
Valuation of management options				3 150					3 150
Distribution of previous years' result			124 636			-124 636			0
Acquisition of shares by non-controlling interests								1	1
<b>As at 30 September 2012</b>	<b>21</b>	<b>512 500</b>	<b>714 630</b>	<b>15 750</b>	<b>-570</b>	<b>-14 305</b>	<b>222 894</b>	<b>1</b>	<b>1 450 900</b>

in PLN k

unaudited	Share capital	Supplementary capital	Other capital - Share-based payments	Revaluation reserve	Unabsorbed losses from previous years	Current year result	Non-controlling interests	Total equity
As at 1 January 2011	500 000	595 939	8 400	6 426	-135 221	0	0	975 544
Comprehensive income				-3 359		80 845	0	77 486
Valuation of management options			3 150				0	3 150
Coverage of previous years' losses from supplementary capital		-93 370			93 370		0	0
<b>As at 31 September 2011</b>	<b>500 000</b>	<b>502 569</b>	<b>11 550</b>	<b>3 067</b>	<b>-41 851</b>	<b>80 845</b>	<b>0</b>	<b>1 056 180</b>

# CONSOLIDATED INTERIM CASH FLOW STATEMENT

in PLN k

<b>Operating activities</b>	<b>NOTES</b>	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
<b>Net profit</b>		<b>222 894</b>	<b>80 845</b>
<b>Adjustments:</b>		<b>-316 550</b>	<b>-388 510</b>
Unrealised foreign exchange (gains)/losses		-8 131	5 682
Change in deferred tax asset		11 200	18 428
Amortisation/depreciation of tangible and intangible assets	6	53 454	42 183
Tangible assets impairment write-down		-1 067	10
Change in provisions		-20 087	-13 135
Interest (financial activity)	18.2	21 290	1 090
Other adjustments		3 150	3 150
Change in loans and receivables	18.3	-2 715 908	-3 721 180
Change in financial assets available for sale		579 124	-879 327
Change in financial assets held for trading		137 773	-263 781
Change in other assets		-101 784	-73 200
Change in deposits		1 742 458	3 784 207
Change in issued debt		116 359	155 989
Change in financial liabilities held for trading		-115 838	171 384
Change in other liabilities	18.4	-18 543	379 990
<b>Net cash flow from operating activities</b>		<b>-93 656</b>	<b>-307 665</b>
<b>Investing activities</b>			
		Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
<b>Outflows:</b>		<b>-73 644</b>	<b>-33 827</b>
Purchase of tangible fixed assets	18.5	-54 746	-12 464
Purchase of intangible assets	18.6	-18 898	-21 363
<b>Inflows:</b>		<b>0</b>	<b>57</b>
Sale of tangible fixed assets		0	57
<b>Net cash flow from investing activities</b>		<b>-73 644</b>	<b>-33 770</b>
<b>Financing activities</b>			
		Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
<b>Outflows:</b>		<b>-17 466</b>	<b>-1 101</b>
Repayment of long-term liabilities		-17 466	-1 101
<b>Inflows:</b>		<b>398 948</b>	<b>60 530</b>
Long-term liabilities incurred		0	60 530
Subordinated liabilities incurred		299 022	0

Issue of share capital	99 926	0
<b>Net cash flow from financing activities</b>	<b>381 482</b>	<b>59 429</b>
<b>Total net cash flow</b>	<b>214 182</b>	<b>-282 006</b>
<b>Balance sheet change in cash and cash equivalents</b>	<b>214 182</b>	<b>-298 832</b>
Cash and cash equivalents, opening balance	<b>785 897</b>	<b>710 038</b>
Cash and cash equivalents, closing balance	<b>1 000 079</b>	<b>411 206</b>

## INFORMATION ABOUT THE BANK

The parent company of the Capital Group of Alior Bank Spółka Akcyjna is Alior Bank Spółka Akcyjna. Alior Bank Spółka Akcyjna (Alior Bank S.A., Bank) is a bank with its registered office in Poland, at Aleje Jerozolimskie 94, 00-807 Warsaw. The Bank was entered in the Register of Entrepreneurs of the National Court Register kept by the District Court for the capital city of Warsaw, 12th Economic Department of the National Court Register, under number KRS 0000305178. Tax Identification Number (NIP) – 1070010731.

Alior Bank S.A. is a member of Carlo Tassara Capital Group.

### Period of operation

On 18 April 2008, the Polish Financial Supervision Authority (the "PFSA") granted a permission to incorporate a bank under the name of Alior Bank S.A.

On 1 September 2008, the PFSA issued a license to Alior Bank S.A. to commence its business activity, and on 5 September 2008 it allowed the Bank to provide brokerage services.

The Bank has an unlimited period of operation.

### The Bank's operations

Alior Bank S.A. is a universal bank taking deposits and granting loans as well as providing services for individuals, legal entities and other domestic and foreign entities. The core business activity of the Bank includes: maintaining bank accounts, issuing loans, borrowings and granting cash loans, issuing Banking Securities and purchase and sale of foreign currency.

The Bank operates in the territory of Poland and within the European Economic Area.

### Composition of the Capital Group as at 30 September 2012

The Capital Group of Alior Bank S.A. is composed of the following entities:

- Alior Bank S.A. – parent company,
- Alior Instytut Szkoleń sp. z o.o. – direct subsidiary (100% capital share, established on 28 September 2011),

- Alior Sync sp. z o.o. – direct subsidiary (100% capital share, established on 3 February 2012)
- Obrót wierzytelnościami Alior Polska sp. z o.o. spółka komandytowo akcyjna – subsidiary (99.9% capital share, established on 25 May 2012)
- PAGO Pierwszy Fundusz Inwestycyjny Zamknięty Niestandaryzowany Fundusz Sekurytyzacyjny (Bank holds 100% of Fund’s certificates, certificates acquired in June 2012)

### **Composition of the Capital Group as at 31 December 2011**

The Capital Group of Alior Bank S.A. was composed of the following entities:

- Alior Bank S.A. – parent company,
- Alior Instytut Szkoleń sp. z o.o. – direct subsidiary (100% capital share, established on 28 September 2011),
- Ipopema 34 Fundusz Inwestycyjny Zamknięty Aktywów Niepublicznych (the Bank held 100% of Fund’s certificates).

### **Composition of the Capital Group as at 30 September 2011**

The Capital Group of Alior Bank S.A. was composed of the following entities:

- Alior Bank S.A. – parent company,
- Alior Instytut Szkoleń sp. z o.o. – direct subsidiary (100% capital share, established on 28 September 2011),
- Ipopema 34 Fundusz Inwestycyjny Zamknięty Aktywów Niepublicznych (the Bank held 100% of Fund’s certificates).

In January 2012 Banking Securities issued by Alior Bank (the series number P34FIZC150722) were redeemed by Alior Bank based on the received Selling Offer Form. Simultaneously, Alior Bank redeemed investing certificates of IPOPEMA 34 FIZ Aktywów Niepublicznych which served as collateral for the economic benefits resulting from the above described Banking Securities.

### **Going concern**

The interim condensed consolidated financial statements of the Capital Group Alior Bank S.A. have been prepared based on the assumption that the Capital Group will continue as a going concern for a period of at least 12 months from the balance sheet date, i.e. after 30 September 2012.

The Bank’s Management Board is not aware of any facts or circumstances that would indicate a threat to the Capital Group’s continued activity within 12 months from the end of the reporting period due to an intended or compulsory abandonment or limitation of the current activity.

## **Information on the composition of the Bank's Management Board and Supervisory Board**

Management Board of Alior Bank S.A. as at 30 September 2012:

Mr Wojciech Sobieraj	President of the Management Board
Mr Krzysztof Czuba	Vice-president of the Management Board
Mr Niels Lundorff	Vice-president of the Management Board
Mr Artur Maliszewski	Vice-president of the Management Board
Mr Witold Skrok	Vice-president of the Management Board
Mr Cezary Smorszczewski	Vice-president of the Management Board
Ms Katarzyna Sułkowska	Vice-president of the Management Board

No changes in the composition of the Management Board of Alior Bank S.A. took place in the first 9 months of 2012.

Supervisory Board of Alior Bank S.A. as at 30 September 2012:

Ms Helene Zaleski	Chairwoman of the Supervisory Board
Mr Józef Wancer	Deputy Chairman of the Supervisory Board
Ms Małgorzata Iwanicz- Drozdowska	Member of the Supervisory Board
Mr Marek Michalski	Member of the Supervisory Board
Mr Krzysztof Obłój	Member of the Supervisory Board

On 28 March 2012, the General Shareholders' Meeting of the Bank approved the financial statements for the year 2011. The General Shareholders' Meeting decided to distribute the net profit for the year 2011 as follows:

- PLN 26,369 thousand – for coverage of prior years' losses
- PLN 124,636 thousand – for supplementary capital

These interim condensed consolidated financial statements of the Capital Group Alior Bank S.A. have been approved by the Management Board of the Bank on 26 October 2012.

# SIGNIFICANT ACCOUNTING POLICIES

## 1. Statement of compliance

These interim condensed consolidated financial statements were prepared with the aim to complete prospectus offering prepared by the parent company in accordance with requirements of Regulation Commission (WE) No 809/2004 of 29 April 2004 (Regulation No 809) implementing Directive 2003/71/EU of European Parliament and Council as regards the format and the content of the prospectus, publication of such prospectus and as regards the dissemination of advertising (OJ. L. as of 2004, No 149, p. 1, as amended).

The interim condensed consolidated financial statements of the Capital Group have been prepared in accordance with the International Financial Reporting Standards ("IFRS") approved by the European Union, and with interpretations published in the form of regulations of the European Commission, in particular in accordance with IAS 34 *Interim Financial Reporting*.

The interim condensed consolidated financial statements do not include all information required for annual financial statements and were prepared based on the same accounting policies and principles as consolidated financial statements of Alior Bank S.A. for the years 2009-2011.

The presented interim condensed consolidated financial statements include the financial data of the Group for the period from 1 January 2012 to 30 September 2012 and comparative data for the period from 1 January 2011 to 30 September 2011 for the income statement, statement of comprehensive income, statement of changes in equity and cash flow statement as well as data as at 31 December 2011 for the statement of financial position.

The accounting principles (policies) applied for the preparation of these financial statements are consistent with those applied for the preparation of the Group's consolidated financial statements for years 2009-2011, except for the application of the following amendments to the standards and new interpretations applicable to the annual periods commencing on 1 January 2012:

- Amendment to IFRS 7 "Financial instruments: Disclosures" – "Disclosures – Transfer of Financial Assets" - effective for annual periods beginning on or after 1 July 2011. The amendment concerns broadening the scope of disclosures relating to transfer of financial assets resulting in derecognition of assets from the balance sheet when the entity sustains exposure in the transferred assets and transfers which do not result in derecognition of assets from the balance sheet, however it results in recognition of a corresponding liability.

- Amendments to IFRS 1 "First-time Adoption of International Financial Reporting Standards" – "Hyperinflation and Removal of Fixed Dates for First-time Adopters" – effective for annual periods beginning on or after 1 July 2011. Amendment refers to the fixed date: " 1 January 2004" as a date of adoption of IFRS for the first time and changes it for "the day of adoption of IFRS for the first time" to eliminate the necessity of transaction's transformation which had occurred before the entity adopted IFRS for the first time. Moreover, additional instruction for the entities that have been unable to comply with IFRS due to "severe hyperinflation" are included.
- Amendment to IAS 12 "Income tax" – "Deferred Tax: Recovery of Underlying Assets" - effective for annual periods beginning on or after 1 January 2012. The amendment clarifies the valuation method of deferred tax assets and provision in relation to investment property valued with the fair value model according to IAS 40 *Investment property*. Endorsment of the amendment will withdraw, the SIC 21 Income Taxes- Recovery of Revalued Non-Depreciable Asset interpretation.

The implementation of the above amendments did not have material impact on the financial situation, the result of activities of the Capital Group and disclosures in the interim condensed consolidated financial statements.

## **2. Changes of accounting estimated and correction of errors**

Drafting IFRS financial statements requires that the Bank's Management Board makes subjective assessments, estimates and assumptions which have impact on the accounting policies applied and presented amounts of assets, liabilities, revenues and expenses. Accounting estimates and assumptions are made on the basis of available historical data and based on other factors which are considered appropriate under given circumstances. The results of those actions form the basis for estimates in relation to the carrying amounts of assets and liabilities, which cannot be clearly determined based on other sources. These are estimated values of future cash flows, estimated unrecoverable amounts, future estimated costs of operations, estimated risk values. Reliability of said estimates and assumptions is reviewed on an ongoing basis.

In the attached interim condensed consolidated financial statements the Capital Group applied the same rules of accounting estimates as in the Group's consolidated financial statements for the years 2009-2011.

## ADDITIONAL NOTES TO THE FINANCIAL STATEMENTS

### 1. Net interest income

1.1. by entity	in PLN k	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Interest income	920 061	576 053
financial sector	79 978	37 440
non-financial sector	786 944	467 200
central and local government institutions	53 139	71 413
Interest expense	-402 252	-219 188
financial sector	-61 655	-36 535
non-financial sector	-339 631	-180 678
central and local government institutions	-966	-1 975
<b>NET INTEREST INCOME</b>	<b>517 809</b>	<b>356 865</b>

1.2. by product	in PLN k	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Interest income	920 061	576 053
current accounts	15 268	8 290
one-day deposits	878	2 013
term deposits	6 861	136
loans	774 719	456 338
debt instruments	89 807	86 034
receivables acquired	26 718	17 558
other	5 810	5 684
Interest expense	-402 252	-219 188
current deposits	-25 857	-6 940
term deposits	-312 322	-177 013
repo transaction	-14 237	-21 096
cash deposits	-6 262	-2 941
own issue	-40 429	-10 114
other	-3 145	-1 084
<b>NET INTEREST INCOME</b>	<b>517 809</b>	<b>356 865</b>

Interest income includes primarily interest on loans as well as interest and discount on bonds. Interest expense refers mainly to term deposits for retail banking customers.

## 2. Net fee and commission income

	<b>in PLN k</b>	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Fee and commission income	463 995	306 914
granted loans	15 642	19 853
remuneration from the insurance sales agency	276 946	156 034
settlements	56 001	43 721
guarantee liabilities	9 588	6 763
other banking activities	66 468	51 731
brokerage commissions	29 483	22 307
other commissions	9 867	6 505
Fee and commission expense	-130 421	-94 347
commissions paid to agents	-33 452	-16 718
custody services	-76	-80
settlements	-29 625	-25 293
compensation and awards to customers	-8 474	-7 765
payment card issue	-7 915	-3 758
costs of customers acquisition	-900	-1 223
commissions for ATM sharing	-13 376	-11 632
fees for reports (BIK, KRS, KRD)	-1 258	-698
assistance services	-1 471	-1 984
fees paid under service agreements	-16 869	-8 284
brokerage commissions	-5 883	-4 120
other commissions	-11 122	-12 792
<b>NET FEE AND COMMISSION INCOME</b>	<b>333 574</b>	<b>212 567</b>

## 3. Trading result

	<b>in PLN k</b>	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Foreign exchange transactions result	96 460	101 036
Interest rate transactions result	35 240	5 168
Other financial instruments result	-213	77
<b>TRADING RESULT</b>	<b>131 487</b>	<b>106 281</b>

#### 4. Net gain (realized) on other financial instruments

	in PLN k	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Financial assets available for sale	16 564	4 652
Own issue to customers	405	287
income from re-purchase	444	287
losses on repurchase	-39	0
<b>NET GAIN (REALIZED) ON OTHER FINANCIAL INSTRUMENTS</b>	<b>16 969</b>	<b>4 939</b>

#### 5. Net other operating income

	in PLN k	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Other operating income from:	38 259	7 640
management of third party assets	8 834	1 861
received compensations, fines and penalties	161	131
fees paid by counterparts	4 741	138
acquisition of receivables	2 863	1 706
reimbursement of litigation costs	4 528	2 631
accrued income related to VAT return from the tax authorities	11 375	0
other	5 757	1 173
Other operating expenses due to:	-13 400	-7 943
management of third party assets	-2 030	-1 243
paid compensations, fines and penalties	-3	-17
awards given to customers	-1 546	-549
operating risk	-2 027	-1 339
litigation costs	-1 919	-1 432
Lump sum reimbursement of costs incurred by the insurer in connection with the Bank exercising insurance actions	-3 370	-3 001
acquisition of receivables	0	-33
Other	-2 505	-329
<b>NET OTHER OPERATING INCOME AND EXPENSE</b>	<b>24 859</b>	<b>-303</b>

## 6. General administrative expenses

	<b>in PLN k</b>	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Payroll costs	-288 025	-247 171
remuneration	-240 344	-208 573
remuneration surcharges (ZUS)	-40 585	-32 494
share-based payments	-3 150	-3 150
other	-3 946	-2 954
<b>General and administrative costs</b>	<b>-225 153</b>	<b>-173 749</b>
IT costs	-19 643	-11 609
building maintenance expenses	-102 370	-96 406
marketing costs	-48 221	-27 815
training costs	-6 226	-4 330
cost of advisory services	-8 865	-3 849
costs of Banking Guarantee Fund	-7 281	-4 142
leasing costs of tangible fixed assets and intangible assets	-6 473	-6 581
costs of telecommunication services	-9 609	-10 922
costs of external services	-7 235	-3 148
Other	-9 230	-4 947
Depreciation	-53 454	-42 183
real estate and property, plant and equipment	-34 518	-28 968
intangible assets	-18 936	-13 215
Taxes and fees	-4 861	-2 220
<b>TOTAL GENERAL ADMINISTRATIVE EXPENSES</b>	<b>-571 493</b>	<b>-465 323</b>

## 7. Impairment losses

	<b>in PLN k</b>	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Impairment losses on impaired loans and advances to customers	-165 758	-104 792
financial sector	-116	-370
non-financial sector	-165 642	-104 422
retail customers	-93 636	-60 685
business customers	-72 006	-43 737
Debt securities	-2 122	0
IBNR for customers without impairment losses	-24 681	-27 778
financial sector	-395	-59
non-financial sector	-24 286	-27 719
retail customers	-21 473	-14 496
business customers	-2 813	-13 223
central and local government institutions	0	0
Tangible fixed assets	-51	-10
<b>Impairment losses</b>	<b>-192 612</b>	<b>-132 580</b>

## 8. Income statement excluding share-based payments

	<b>w tys.zł</b>	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Income	1 024 718	680 349
General administrative expenses excluding share-based payments	-568 343	-462 173
Impairment losses	-192 612	-132 580
<b>Gross profit</b>	<b>263 763</b>	<b>85 596</b>
Income tax	-37 719	-1 601
<b>Net profit</b>	<b>226 044</b>	<b>83 995</b>

## 9. Income tax

in PLN k

9.1. Presented in the income statement	Period	Period
	from 01.01.2012 to 30.09.2012 unaudited	from 01.01.2011 to 30.09.2011 unaudited
Current tax	<b>26 518</b>	<b>0</b>
- current year	26 518	0
- prior year tax adjustment	0	0
Deferred tax	<b>11 201</b>	<b>1 601</b>
- Origination and reversal of temporary differences	11 201	1 601
<b>Accounting tax recognized in the income statement</b>	<b>37 719</b>	<b>1 601</b>

9.2. Effective tax rate calculation	in PLN k	
	Period	Period
	from 01.01.2012 to 30.09.2012 unaudited	from 01.01.2011 to 30.09.2011 unaudited
<b>Gross profit</b>	<b>260 613</b>	<b>82 446</b>
<b>Income tax at 19%</b>	<b>49 539</b>	<b>15 665</b>
<b>Permanent differences – non-tax deductible expenses</b>	<b>2 188</b>	<b>3 982</b>
Representation costs	176	117
PFRON	481	435
Loans impairment losses in the part not covered with deferred tax	332	2 046
Valuation of management options	599	599
Other	600	785
<b>Permanent differences - non-taxable revenues</b>	<b>-4 993</b>	<b>-324</b>
Release of loan impairment allowances in the part not covered with the deferred tax	-4 361	-324
Other	-632	0
<b>Permanent differences – tax deductible expenses (non accounting expenses)</b>	<b>-895</b>	<b>-895</b>
Tax depreciation of goodwill	-895	-895
Settlement of tax loss	0	-16 827
Recognition of deferred tax asset from impairment loss	-10 019	0
Other	1 899	0
<b>Accounting tax recognised in the income statement</b>	<b>37 719</b>	<b>1 601</b>
<b>Effective tax rate</b>	<b>14.47%</b>	<b>1.94%</b>

Due to the favorable tax interpretation, the Bank recognized in 2012 deferred tax asset amounting to PLN 10,019 thousand which was not included in deferred tax asset in prior years.

The effective tax rate in 2011 was related with the recognition of deferred tax asset on tax losses incurred by the Bank in previous years; the additional deferred tax asset recognized amounted to PLN 16,827 thousand.

## 10. Financial assets available for sale

	<b>in PLN k</b>	
<b>10.1. by type</b>	As at 30.09.2012 unaudited	As at 31.12.2011
Debt securities	2 327 607	2 906 975
issued by the State Treasury	1 548 970	1 809 328
T-bills	98 875	0
T-bonds	1 368 286	1 721 306
Eurobonds	81 809	88 022
issued by other government institutions	29 093	29 223
Bonds	29 093	29 223
issued by monetary institutions	605 259	889 511
Bonds	104 942	135 978
Depository certificates	330 448	333 803
Money bills	169 869	419 730
issued by other financial institutions	131 463	168 132
Bonds	94 569	131 758
Eurobonds	36 894	36 374
issued by enterprises	12 822	10 781
Bonds	12 822	10 781
Equity instruments	244	0
<b>FINANCIAL ASSETS AVAILABLE FOR SALE</b>	<b>2 327 851</b>	<b>2 906 975</b>

	<b>in PLN k</b>	
<b>10.2. by maturity</b>	As at 30.09.2012 unaudited	As at 31.12.2011
without defined maturity date	244	0
≤ 1M	304 781	595 090
> 1M ≤ 3M	425 329	112 667
> 3M ≤ 6M	1 980	334 415
> 6M ≤ 1Y	261 187	546 549
> 1Y ≤ 2Y	498 496	627 392
> 2Y ≤ 5Y	466 211	399 397
> 5Y ≤ 10Y	369 623	291 465
> 10Y ≤ 20Y	0	0
<b>FINANCIAL ASSETS AVAILABLE FOR SALE</b>	<b>2 327 851</b>	<b>2 906 975</b>

**10.3. Impairment allowances on debt instruments**

	As at		As at	
	30.09.2012 unaudited		31.12.2011	
	Value of receivables (gross)	Impairment allowance	Value of receivables (gross)	Impairment allowance
Debt instruments	4 200	4 135	4 200	2 013
issued by enterprises	4 200	4 135	4 200	2 013
Bonds	4 200	4 135	4 200	2 013

**11. Loans and advances to customers**

in PLN k

**11.1. by type**

	As at 30.09.2012 unaudited	As at 31.12.2011
<b>retail segment</b>	<b>6 971 849</b>	<b>5 048 959</b>
Working capital facility	77 687	73 936
Consumer loans	3 596 766	2 247 477
Loans for purchase of securities	224 268	171 913
Credit card borrowings loans	158 126	134 732
Loans for residential real estate	2 174 684	1 782 987
Other mortgage loans	706 002	617 850
Other receivables	34 316	20 064
<b>business segment</b>	<b>6 565 301</b>	<b>5 085 827</b>
Working capital facility	4 113 123	3 101 355
Car loans	392 474	320 957
Investment loans	1 364 872	1 028 262
Credit card loans	22 450	16 008
Other mortgage loans	9 723	339
Acquired receivables	608 476	510 104
Other receivables	54 183	108 802
<b>TOTAL LOANS AND ADVANCES TO CUSTOMERS</b>	<b>13 537 150</b>	<b>10 134 786</b>

<b>in PLN k</b>		
<b>11.2. as per gross and carrying amount</b>	As at 30.09.2012 unaudited	As at 31.12.2011
<b>retail segment loans</b>	<b>6 971 849</b>	<b>5 048 959</b>
Mortgage retail loans	2 174 684	1 782 987
Gross unimpaired loans	2 158 836	1 779 192
Gross impaired loans	23 137	8 304
IBNR	-4 029	-2 418
Impairment allowance	-3 260	-2 091
Other retail loans	4 797 165	3 265 972
Gross unimpaired loans	4 717 813	3 243 079
Gross impaired loans	372 318	238 176
IBNR	-48 742	-29 305
Impairment allowance	-244 224	-185 978
<b>business segment loans</b>	<b>6 565 301</b>	<b>5 085 827</b>
Gross unimpaired loans	6 421 341	5 004 759
Gross impaired loans	349 384	211 852
IBNR	-22 715	-19 844
Impairment allowance	-182 709	-110 940
<b>TOTAL LOANS AND ADVANCES TO CUSTOMERS</b>	<b>13 537 150</b>	<b>10 134 786</b>

<b>in PLN k</b>			
<b>11.3. Changes in impairment allowances for loans and advances (without IBNR)</b>	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 31.12.2011	Period from 01.01.2011 to 30.09.2011 unaudited
Opening balance	299 009	144 878	144 878
Changes in impairment allowances:	131 184	154 131	105 210
Increases	323 826	309 113	165 536
Retail segment	193 953	199 080	100 382
Loans for residential real estate	7 555	3 049	1 764
Other loans	186 398	196 031	98 618
Business segment	129 873	110 033	65 154
Other loans	116 323	106 464	62 357
Acquired receivables	7 184	3 527	2 759
Other receivables	6 366	42	38
Decreases	-158 068	-153 089	-60 746
Retail segment	-100 352	-105 125	-39 698
Loans for residential real estate	-6 233	-1 087	-102
Other loans	-94 119	-104 038	-39 596
Business segment	-57 716	-47 964	-21 048
Other loans	-54 598	-47 276	-20 993
Acquired receivables	-687	-654	-25

Other receivables	-2 431	-34	-30
Other changes	-18 743	0	
Written-off	-15 472	-2 285	
Exchange rate differences	-359	392	420
<b>IMPAIRMENT ALLOWANCES as at the end of the period</b>	<b>430 193</b>	<b>299 009</b>	<b>250 088</b>

in PLN k

<b>11.4. by maturity date at the balance sheet date</b>	As at	As at
	30.09.2012 unaudited	31.12.2011
<b>retail segment</b>	<b>6 971 849</b>	<b>5 048 959</b>
≤ 1M	875 806	577 527
> 1M ≤ 3M	93 027	57 430
> 3M ≤ 6M	147 912	89 516
> 6M ≤ 1Y	378 488	336 060
>1Y ≤ 2Y	468 767	383 836
>2Y ≤ 5Y	1 294 317	847 513
>5Y ≤ 10Y	1 492 453	998 768
>10Y ≤ 20Y	974 390	774 537
>20Y	1 246 689	983 772
<b>business segment</b>	<b>6 565 301</b>	<b>5 085 827</b>
≤ 1M	2 484 326	1 863 661
> 1M ≤ 3M	529 653	478 336
> 3M ≤ 6M	447 485	480 395
> 6M ≤ 1Y	780 665	567 980
>1Y ≤ 2Y	704 959	453 702
>2Y ≤ 5Y	905 608	730 711
>5Y ≤ 10Y	579 256	448 904
>10Y ≤ 20Y	133 330	62 138
>20Y	19	0
<b>LOANS AND ADVANCES TO CUSTOMERS</b>	<b>13 537 150</b>	<b>10 134 786</b>

in PLN k

<b>11.5. by currency structure</b>	As at	As at
	30.09.2012 unaudited	31.12.2011
<b>retail segment</b>	<b>6 971 849</b>	<b>5 048 959</b>
PLN	5 879 133	3 893 675
Foreign currency	1 092 716	1 155 284
<b>business segment</b>	<b>6 565 301</b>	<b>5 085 827</b>
PLN	5 715 112	4 251 168
Foreign currency	850 189	834 659
<b>TOTAL LOANS AND ADVANCES TO CUSTOMERS</b>	<b>13 537 150</b>	<b>10 134 786</b>

**in PLN k****11.6. 10 largest borrowers**

(all loans are performing)

currency

As at

30.09.2012  
unaudited

Company 1	PLN	167 097
Company 2	PLN/EUR	104 355
Company 3	PLN/EUR	88 215
Company 4	PLN	77 257
Company 5	PLN	76 312
Company 6	PLN	74 592
Natural person 1	PLN	70 921
Company 7	PLN	67 706
Company 8	PLN	60 009
Company 9	PLN	46 093

**in PLN k****11.7. 10 largest borrowers**

(all loans are performing)

currency

As at

31.12.2011

Company 1	PLN	116 073
Company 2	PLN,EUR	95 331
Company 3	PLN	73 990
Company 4	PLN	60 000
Company 5	PLN	56 044
Company 6	EUR	52 061
Company 7	PLN	51 500
Natural person 1	PLN	50 261
Company 8	PLN,EUR	42 978
Company 9	PLN	41 736

## 12. Amounts due from banks

<b>in PLN k</b>		
<b>11.1. by type</b>	As at 30.09.2012 unaudited	As at 31.12.2011
Current accounts	11 132	54 675
One-day fixed deposits	144 387	174 906
Term deposits	158 507	258 241
Reverse Repo	0	497 799
Collaterals placed	50 798	89 124
Other	14 874	31 047
<b>AMOUNTS DUE FROM BANKS</b>	<b>379 698</b>	<b>1 105 792</b>

<b>in PLN k</b>		
<b>12.2. by maturity date</b>	As at 30.09.2012 unaudited	As at 31.12.2011
<b>as at the balance sheet date</b>		
≤ 1M	284 698	764 942
> 1M ≤ 3M	95 000	191 860
> 3M ≤ 6M	0	148 990
>5Y ≤ 10Y	0	0
<b>AMOUNTS DUE FROM BANKS</b>	<b>379 698</b>	<b>1 105 792</b>

<b>in PLN k</b>		
<b>12.3. by currency structure</b>	As at 30.09.2012 unaudited	As at 31.12.2011
PLN	215 666	754 556
EUR	13 865	144 750
GBP	10 286	25 822
USD	116 433	161 330
CHF	332	4 747
Other currencies	23 116	14 587
<b>AMOUNTS DUE FROM BANKS</b>	<b>379 698</b>	<b>1 105 792</b>

### 13. Other assets

	in PLN k	
	As at 30.09.2012 unaudited	As at 31.12.2011
Various debtors	188 353	107 094
other settlements	143 599	64 003
payment card settlements	44 754	43 091
Insurance	50 246	39 411
Accrued expenses	31 474	21 784
settlement of rental charges and utilities	3 760	6 232
lump sum reimbursement of costs incurred by the insurer in connection with the Bank exercising insurance actions	2 902	6 272
maintenance and support of systems, servicing of equipment and machines	6 594	4 020
accrued income related to VAT return from the tax authorities	8 873	0
obligatory expense of annual fee to the Banking Guarantee Fund	2 427	0
other accrued expenses	6 918	5 260
<b>OTHER ASSETS</b>	<b>270 073</b>	<b>168 289</b>

### 14. Financial liabilities measured at amortised cost

	in PLN k	
<b>14.1. by type</b>	As at 30.09.2012 unaudited	As at 31.12.2011
<b>To Banks</b>	<b>257 470</b>	<b>71 203</b>
Credit received	61 722	66 283
Other liabilities	7 895	4 920
Repo	187 853	0
<b>To Customers</b>	<b>15 169 685</b>	<b>13 531 460</b>
Current deposits	4 132 253	3 228 946
Term deposits	10 125 076	9 530 372
Own issue of Banking Securities	667 907	551 549
Other liabilities	244 449	220 593
<b>TOTAL LIABILITIES</b>	<b>15 427 155</b>	<b>13 602 663</b>

<b>in PLN k</b>		
<b>14.2. by structure and customer segment</b>	As at 30.09.2012 unaudited	As at 31.12.2011
<b>retail segment</b>	<b>11 211 383</b>	<b>9 913 051</b>
Current deposits	2 667 537	1 891 743
Term deposits	8 317 996	7 790 504
Own issue of Banking Securities	141 597	133 873
Other liabilities	84 253	96 931
<b>business segment</b>	<b>3 958 302</b>	<b>3 618 409</b>
Current deposits	1 464 790	1 337 203
Term deposits	1 807 005	1 739 868
Own issue of Banking Securities	526 311	417 676
Other liabilities	160 196	123 662
<b>AMOUNTS OWED TO CUSTOMERS</b>	<b>15 169 685</b>	<b>13 531 460</b>

<b>in PLN k</b>		
<b>14.3. by maturity date</b> at the balance sheet date	As at 30.09.2012 unaudited	As at 31.12.2011
<b>retail segment</b>	<b>11 211 383</b>	<b>9 913 051</b>
≤ 1M	6 422 336	6 582 444
> 1M ≤ 3M	1 290 511	1 171 931
> 3M ≤ 1Y	3 342 887	1 941 165
> 1Y ≤ 5Y	154 014	217 005
>5Y	1 635	506
<b>business segment</b>	<b>3 958 302</b>	<b>3 618 409</b>
≤ 1M	2 635 083	2 628 996
> 1M ≤ 3M	439 346	270 029
> 3M ≤ 1Y	332 937	299 900
> 1Y ≤ 5Y	548 445	328 604
>5Y	2 491	90 880
<b>AMOUNTS OWED TO CUSTOMERS</b>	<b>15 169 685</b>	<b>13 531 460</b>

<b>in PLN k</b>		
<b>14.4. by currency structure</b>	As at 30.09.2012 unaudited	As at 31.12.2011
<b>retail segment</b>	<b>11 211 383</b>	<b>9 913 051</b>
PLN	9 736 507	8 737 425
Foreign currencies	1 474 876	1 175 626
<b>business segment</b>	<b>3 958 302</b>	<b>3 618 409</b>
PLN	3 090 879	2 880 174
Foreign currencies	867 423	738 235
<b>AMOUNTS OWED TO CUSTOMERS</b>	<b>15 169 685</b>	<b>13 531 460</b>

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**in PLN k**

**14.5. 10 largest depositaries  
(without Banks)**

	Currency	As at 30.09.2012 unaudited
Company 1	PLN,USD	99 744
Company 2	PLN	88 558
Company 3	PLN,EUR,GBP,USD	64 132
Company 4	PLN,EUR	60 744
Natural person 1	PLN	55 858
Company 5	PLN,EUR	47 909
Company 6	PLN	40 373
Company 7	PLN,USD	36 239
Natural person 2	PLN,EUR,GBP,USD	29 314
Company 8	PLN	28 172
<b>TOTAL</b>		<b>551 403</b>

**in PLN k**

**14.6. 10 largest depositaries  
(without Banks)**

	Currency	As at 31.12.2011
Company 1	USD	103 864
Company 2	PLN	84 752
Company 3	PLN	61 246
Company 4	PLN	56 937
Natural person 1	PLN	55 031
Company 5	EUR	48 826
Company 6	PLN	44 012
Company 7	PLN	40 485
Company 8	PLN	29 679
Company 9	PLN	27 171
<b>TOTAL</b>		<b>552 003</b>

In 2009, the Bank issued Banking Securities for the first time. This activity was continued also in the first 9 months of 2012. The following note presents basic information on each issue of those securities.

**14.7. Own issues (nominal value)**

Security type	Currency	Maturity	in PLN k	
			As at 30.09.2012 unaudited	As at 31.12.2011
ALIOR191220	EUR	20.12.2019	0	88 336
EMIXPB130924	EUR	24.09.2013	4 257	4 571
FIX3M7K130322	PLN	22.03.2013	27 990	28 140

P10WIG120830	PLN	30.08.2012	0	13 066
P4EQIN130131	PLN	31.01.2013	24 012	24 480
P4EQUP130131	PLN	31.01.2013	1 437	1 457
P5EQIN130621	PLN	21.06.2013	26 854	30 156
P5EQUP130621	PLN	21.06.2013	1 985	2 064
P90WIG120830	PLN	30.08.2012	0	2 782
PAGRUP130828	PLN	28.08.2013	37 783	38 829
PAGRUP130924	PLN	24.09.2013	34 247	35 129
PAURUM121005	PLN	05.10.2012	17 950	20 991
PAUTIN140725	PLN	25.07.2014	35 199	36 074
PAUTUP140725	PLN	25.07.2014	366	366
PCOMIN140618	PLN	18.06.2014	26 240	26 910
PCOMUP140618	PLN	18.06.2014	499	499
PF3M51130322	PLN	22.03.2013	26 250	26 250
PF3M65130624	PLN	24.06.2013	7 660	7 760
PFIX2Y120622	PLN	22.06.2012	0	870
PGLDIN140407	PLN	07.04.2014	57 680	60 169
PGLDTV130425	PLN	25.04.2013	23 009	27 629
PGLDTV130612	PLN	12.06.2013	24 020	27 640
PGLDTV140407	PLN	07.04.2014	279	279
PLN100AUTO20120621	PLN	21.06.2012	0	11 714
PLN100AUTO20120720	PLN	20.07.2012	0	9 456
PLN100FIX6M675K20130624	PLN	24.06.2013	13 510	16 610
PU6MWB130624	PLN	24.06.2013	15 580	15 690
PUP3MK130924	PLN	24.09.2013	510	570
PUPK3M130924	PLN	24.09.2013	1 750	1 850
PW20TV121221	PLN	20.12.2012	17 748	18 030
EMIXPB140922	EUR	22.09.2014	1 028	0
P4EQIN130605	PLN	05.06.2013	50 089	0
P4EQIN130703	PLN	03.07.2013	30 677	0
P4EQUP130605	PLN	05.06.2013	425	0
P4EQUP130703	PLN	03.07.2013	293	0
PBWEIN141008	PLN	08.10.2014	27 300	0
PBWEIN141105	PLN	05.11.2014	18 364	0
PBWEUP141008	PLN	08.10.2014	313	0
PBWEUP141105	PLN	05.11.2014	407	0
PF6M60140322	PLN	2014.03.22	15 864	0
PPLAIN140915	PLN	15.09.2014	25 630	0
PPLAUP140915	PLN	15.09.2014	285	0
PSILIN140825	PLN	25.08.2014	19 608	0
PSILUP140825	PLN	25.08.2014	118	0
EP43UP130923	EUR	23.09.2013	9 489	0
PCRUIN140203	PLN	03.02.2014	13 716	0
PCRUIN140310	PLN	10.03.2014	26 025	0
PCRUUP140203	PLN	03.02.2014	43	0
PCRUUP140310	PLN	10.03.2014	138	0
PEURDD121008	PLN	08.10.2012	418	0

PEURDD130108	PLN	08.01.2013	542	0
PEURDU121008	PLN	08.10.2012	926	0
PEURDU130108	PLN	08.01.2013	1 132	0
PPEQIN140402	PLN	02.04.2014	23 971	0
PPEQUP140402	PLN	02.04.2014	222	0
UP35UP130927	USD	27.09.2013	5 482	0
<b>TOTAL OWN ISSUES</b>			<b>699 320</b>	<b>578 367</b>

## 15. Provisions

in PLN k			
	Provisions for litigation	Provision for employee benefits	Total provisions
As at 01.01.2012	1 583	31 068	32 651
Recognition	279	52 422	52 701
Reversal	-469	-367	-836
Utilization	-29	-71 923	-71 952
<b>As at 30.09.2012</b>	<b>1 364</b>	<b>11 200</b>	<b>12 564</b>

in PLN k			
	Provisions for litigation	Provision for employee benefits	Total provisions
As at 01.01.2011	615	47 613	48 228
Recognition	161	54 332	54 493
Reversal	-38	-13 070	-13 108
Utilization	-26	-54 494	-54 520
<b>As at 30.09.2011</b>	<b>712</b>	<b>34 381</b>	<b>35 093</b>

## 16. Other liabilities

in PLN k		
	As at 30.09.2012 unaudited	As at 31.12.2011
Interbank settlements	219 517	227 495
Taxation, customs duty, social security, health insurance and other state budget creditors	22 884	12 694
Liabilities under payment card settlements	29 240	26 045
Other settlements, of which:	121 364	123 395
settlements with insurers	107 293	84 095
Accrued expenses	36 735	53 006
Other liabilities	5 914	5 059
<b>OTHER LIABILITIES</b>	<b>435 654</b>	<b>447 694</b>

## **17. Financial assets and financial liabilities held for trading**

The Bank classified derivative instruments to financial assets and financial liabilities held for trading as at 30 September 2012. Derivative transactions are concluded for trading purposes and for the purpose of managing the market risk. The Bank concludes the following types of derivative transactions: FX-Forward, FX-Swap, IRS, CIRS, FRA and forward security transactions. Derivative financial instruments are measured on a daily basis using the discounted cash flow method. Apart from the transactions listed above, Alior Bank S.A. enters into option transactions. In accordance with the resolution of the Polish Financial Supervision Authority 76/2010, the Bank does not have permission for usage of the delta model for open option positions and therefore, in concluding option transactions, the Bank executes them in the manner ensuring simultaneous (each time and immediate) conclusion of an opposite option transaction with same transaction parameters (back to back).

Derivatives are measured at fair value through profit or loss. Derivatives with positive fair value are presented in the statement of financial position as assets, while those with negative fair value - as liabilities.

<b>in PLN k</b>		
<b>17.1. Derivatives (nominal value)</b>	As at 30.09.2012 unaudited	As at 31.12.2011
Interest rate transactions	5 161 065	1 444 287
SWAP	2 372 200	944 287
FRA	250 000	500 000
Cap Floor options	2 538 865	0
FX Transactions	3 872 305	5 747 565
FX swap	384 376	1 367 134
FX forward	1 448 340	1 865 822
CIRS	1 478 134	1 423 991
FX options	561 455	1 090 618
Other options	1 810 334	1 374 526
<b>Derivatives (nominal value)</b>	<b>10 843 704</b>	<b>8 566 378</b>

<b>in PLN k</b>		
<b>17.2. Financial assets held for trading</b>	As at 30.09.2012 unaudited	As at 31.12.2011
Shares	1 564	76 121
Interest rate transactions	44 115	3 043
SWAP	43 972	3 043
FRA	0	0
Cap Floor options	143	0
FX Transactions	70 103	185 466
FX swap	2 591	26 389
FX forward	22 773	102 098
CIRS	39 650	36 042
FX options	5 089	20 937
Other options	35 989	37 155
Other instruments	22 480	10 239
<b>FINANCIAL ASSETS HELD FOR TRADING</b>	<b>174 251</b>	<b>312 024</b>

<b>in PLN k</b>		
<b>17.3. by maturity date</b>	As at 30.09.2012 unaudited	As at 31.12.2011
without defined maturity date	1 524	76 121
≤ 1W	11 210	9 338
> 1W ≤ 1M	25 298	41 893
> 1M ≤ 3M	19 988	52 349
> 3M ≤ 6M	29 453	25 018
> 6M ≤ 1Y	41 603	41 874

> 1Y ≤ 2Y	12 027	41 735
> 2Y ≤ 5Y	29 560	23 636
> 5Y ≤ 10Y	3 588	60
<b>FINANCIAL ASSETS HELD FOR TRADING</b>	<b>174 251</b>	<b>312 024</b>

**in PLN k**

<b>17.4. Financial liabilities held for trading</b>	As at 30.09.2012 unaudited	As at 31.12.2011
Deposit certificates	0	75 430
Interest rate transactions	25 212	15 193
SWAP	24 647	14 944
FRA	422	249
Cap Floor options	143	0
FX Transactions	49 274	106 971
FX swap	1 983	8 169
FX forward	20 877	13 321
CIRS	21 786	64 737
FX options	4 628	20 744
Other options	35 989	37 156
Other instruments	17 417	8 980
<b>FINANCIAL LIABILITIES HELD FOR TRADING</b>	<b>127 892</b>	<b>243 730</b>

**in PLN k**

<b>17.5. by maturity</b>	As at 30.09.2012 unaudited	As at 31.12.2011
without defined maturity date	57	75 430
≤ 1W	7 127	2 540
> 1W ≤ 1M	11 973	8 164
> 1M ≤ 3M	21 949	12 531
> 3M ≤ 6M	5 334	11 923
> 6M ≤ 1Y	34 616	69 923
> 1Y ≤ 2Y	10 538	32 443
> 2Y ≤ 5Y	35 927	30 776
> 5Y ≤ 10Y	371	0
<b>FINANCIAL LIABILITIES HELD FOR TRADING</b>	<b>127 892</b>	<b>243 730</b>

## 18. Cash flow statement - additional information

in PLN k

<b>17.1. Cash and cash equivalents</b>	As at	As at
	30.09.2012 unaudited	30.09.2011 unaudited
Cash and balances with the Central Bank	702 373	346 506
Current accounts with other banks	11 132	9 756
Term accounts with other banks	286 574	54 944
<b>Total</b>	<b>1 000 079</b>	<b>411 206</b>

in PLN k

<b>18.2. Interest (financing activities)</b>	As at	As at
	30.09.2012 unaudited	30.09.2011 unaudited
Interest expense – loan taken out	1 412	1 090
Interest expense – subordinated own issue	18 145	0
Interest expense – subordinated loan	1 733	0
<b>Total adjustments</b>	<b>21 290</b>	<b>1 090</b>

in PLN k

<b>18.3. Operating activities – change in loans and advances to customers and other receivables</b>	As at	As at
	30.09.2012 unaudited	30.09.2011 unaudited
Change in loans and advances to customers – statement of financial position	-2 447 958	-3 523 233
Change in amounts due from banks - statement of financial position	-228 312	-29 008
Change in cash and cash equivalents – nostro accounts	-43 543	-10 604
Change in cash and cash equivalents – deposits up to 3 months	3 905	-158 335
<b>Change in loans and advances to customers and other receivables</b>	<b>-2 715 908</b>	<b>-3 721 180</b>

in PLN k

<b>18.4. Operating activities – change in other liabilities</b>	As at	As at
	30.09.2012 unaudited	30.09.2011 unaudited
Change in other liabilities - statement of financial position	-4 022	119 336
Change in revaluation reserve – statement of financial position	12 449	-3 359
Change in other liabilities measured at amortised cost – statement of financial position	-34 326	332 290
Unrealized foreign exchange gains - loan taken out	4 560	-5 682
Change in write-down against deferred tax in revaluation reserve	2 920	210
Provision for expenditure for the purchase of fixed assets	-125	-881
Provision for expenditure for the purchase of intangible assets	0	-1 405
Interest accrued – loan taken out	-1 412	-1 090
Financing activities - repayment of interest on loan taken out	1 413	1 101
Financing activities – loan taken out	0	-60 530
<b>Change in other liabilities</b>	<b>-18 543</b>	<b>379 990</b>

in PLN k

<b>18.5. Investing activities – acquisition of property, plant and equipment</b>	As at	As at
	30.09.2012 unaudited	30.09.2011 unaudited
Change - statement of financial position	-54 746	-13 345
Change in other liabilities	0	881
<b>Acquisition of property, plant and equipment</b>	<b>-54 746</b>	<b>-12 464</b>

in PLN k

<b>18.6. Investing activities – purchase of intangible assets</b>	As at	As at
	30.09.2012 unaudited	30.09.2011 unaudited
Change - statement of financial position	-18 898	-22 768
Change in other liabilities	0	1 405
<b>Acquisition of intangible assets</b>	<b>-18 898</b>	<b>-21 363</b>

## 19. Operating segments

For the purpose of management accounting, the Group analyzes its activities by the following business segments:

- Retail Clients;
- Business Clients;
- Treasury Activity;
- Other.

The Group provides services to retail (individual) and business customers by offering a full range of banking services.

Basic products for individual clients cover:

- credit products – cash loans, credit cards, overdraft facilities, housing loans;
- deposit products – term deposits, savings accounts;
- brokerage products and investment funds;
- personal accounts;
- transaction services - cash payments and withdrawals, money transfers;
- FX transactions.

Basic products for business clients include:

- loan products – overdraft facilities, working capital loans, investment loans, credit cards;
- deposit products – term deposits;
- current and auxiliary accounts;
- transaction services - cash payments and withdrawals, money transfers;
- treasury products – FX transactions (also at set date), derivatives.

The basic element of segment analysis is profitability of Retail Segment and Business Segment. The profitability includes:

- margin revenue decreased by financing costs (a rate at which settlements are made with the Treasury Department);
- commission income;
- income from treasury transactions and FX exchange made by customers;
- other operating income and other operating expenses.

Revenues of the retail segment also include revenues from the sale of brokerage products (such as revenues from keeping brokerage accounts, agency services in trading in securities and revenue from distribution of participation units in investment funds).

Revenues of business segment also include revenues from sale of car loans.

The Treasury Activity covers the results from managing global position, liquidity and currency position arising from banking activities.

Other items include:

- internal interests result on impairment allowance,
- reconciliation of incremental costs by their deduction from commission income line presented in business segment
- fee and commission expense not allocated to segments (among others: cash management fees, ATM sharing commission, domestic and foreign transfers),
- other operating income and expense not related directly to operating segments.

Results and volumes by segments for the period of 9 months ended 30.09.2012:

**in PLN k**

<b>Segment Report</b>	<b>Retail Segment</b>	<b>Business Segment</b>	<b>Treasury Activity</b>	<b>Other</b>	<b>TOTAL</b>
<b>External interest income</b>	<b>156 196</b>	<b>277 611</b>	<b>84 002</b>	<b>0</b>	<b>517 809</b>
external income	452 942	364 402	102 717	0	920 061
external expense	-296 746	-86 791	-18 715	0	-402 252
<b>Internal interest income</b>	<b>146 930</b>	<b>-95 197</b>	<b>-60 964</b>	<b>9 231</b>	<b>0</b>
internal income	368 594	145 673	777 531	9 672	1 301 470
internal expense	-221 664	-240 870	-838 495	-441	-1 301 470
<b>Net interest income</b>	<b>303 126</b>	<b>182 414</b>	<b>23 038</b>	<b>9 231</b>	<b>517 809</b>
Fee and commission income	313 920	104 369	11	45 695	463 995
Fee and commission expense	-40 588	-2 399	-250	-87 184	-130 421
<b>Net fee and commission income</b>	<b>273 332</b>	<b>101 969</b>	<b>-239</b>	<b>-41 488</b>	<b>333 574</b>
<b>Dividend income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>20</b>	<b>20</b>
<b>Trading result</b>	<b>24 960</b>	<b>86 462</b>	<b>20 247</b>	<b>-182</b>	<b>131 487</b>
<b>Net gain (realized) on other financial instruments</b>	<b>-102</b>	<b>22 351</b>	<b>-2 746</b>	<b>-2 534</b>	<b>16 969</b>
Other operating income	47 713	1 044	-772	-9 726	38 259
Other operating costs	-2 720	-120	0	-10 560	-13 400
<b>Net other operating income</b>	<b>44 993</b>	<b>924</b>	<b>-772</b>	<b>-20 286</b>	<b>24 859</b>
<b>Total result before impairment losses</b>	<b>646 309</b>	<b>394 120</b>	<b>39 528</b>	<b>-55 239</b>	<b>1 024 718</b>
<b>Impairment losses</b>	<b>-114 529</b>	<b>-77 633</b>	<b>0</b>	<b>-450</b>	<b>-192 612</b>
<b>Total result after impairment losses</b>	<b>531 780</b>	<b>316 487</b>	<b>39 528</b>	<b>-55 689</b>	<b>832 106</b>

<b>General administrative expenses</b>	-377 987	-191 062	-913	-1 531	-571 493
<b>Gross profit (loss)</b>	<b>153 793</b>	<b>125 425</b>	<b>38 615</b>	<b>-57 220</b>	<b>260 613</b>
Income tax	0	0	0	-37 719	-37 719
<b>Net profit (loss)</b>	<b>153 793</b>	<b>125 425</b>	<b>38 615</b>	<b>-94 939</b>	<b>222 894</b>

Investment expenditure (asset purchase costs)	0	0	0	73 641	<b>73 641</b>
Amortisation/ depreciation	0	0	0	-53 454	<b>-53 454</b>
Assets	6 971 849	6 565 301	4 268 711	0	<b>17 805 861</b>
Liabilities and equity	11 211 383	3 958 302	2 636 176	0	<b>17 805 861</b>

#### Result before impairment losses, by products

Product	in PLN k	
	Retail Segment	Business Segment
Term deposits and current accounts	136 720	90 419
Loan products	435 263	182 013
Brokerage products, investment funds, structured products	47 845	47
Treasury products	25 168	109 157
Other	1 313	12 484
<b>Total</b>	<b>646 309</b>	<b>394 120</b>

Results by segments for the period of 9 months ended 30.09.2011:

in PLN k

Segment Report	Retail Segment	Business Segment	Treasury Activity	Other	TOTAL
<b>External interest income</b>	<b>110 802</b>	<b>175 637</b>	<b>70 426</b>	<b>0</b>	<b>356 865</b>
external income	247 913	234 505	93 636	0	576 054
external expense	-137 111	-58 868	-23 210	0	-219 189
<b>Internal interest income</b>	<b>80 604</b>	<b>-41 726</b>	<b>-45 812</b>	<b>6 934</b>	<b>0</b>
internal income	204 006	96 129	509 410	7 040	816 585
internal expense	-123 402	-137 855	-555 222	-106	-816 585
<b>Net interest income</b>	<b>191 406</b>	<b>133 911</b>	<b>24 614</b>	<b>6 934</b>	<b>356 865</b>
Fee and commission income	224 601	100 780	171	-18 638	306 914
Fee and commission expense	-7 609	-3 932	-40	-82 766	-94 347
<b>Net fee and commission income</b>	<b>216 992</b>	<b>96 848</b>	<b>131</b>	<b>-101 404</b>	<b>212 567</b>
<b>Dividend income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Trading result</b>	<b>26 725</b>	<b>66 896</b>	<b>12 279</b>	<b>381</b>	<b>106 281</b>
<b>Net gain (realized) on other financial instruments</b>	<b>1 008</b>	<b>1 798</b>	<b>2 133</b>	<b>0</b>	<b>4 939</b>
Other operating income	3 056	701	-400	4 283	7 640
Other operating costs	1 416	-89	0	-9 270	-7 943
<b>Net other operating income</b>	<b>4 472</b>	<b>612</b>	<b>-400</b>	<b>-4 987</b>	<b>-303</b>
<b>Total result before impairment losses</b>	<b>440 603</b>	<b>300 065</b>	<b>38 757</b>	<b>-99 076</b>	<b>680 349</b>

<b>Impairment losses</b>	-70 995	-51 651	0	-9 934	-132 580
<b>Total result after impairment losses</b>	<b>369 608</b>	<b>248 414</b>	<b>38 757</b>	<b>-109 010</b>	<b>547 769</b>
<b>General administrative expenses</b>	-309 487	-155 242	-594	0	-465 323
<b>Gross profit (loss)</b>	<b>60 121</b>	<b>93 172</b>	<b>38 163</b>	<b>-109 010</b>	<b>82 446</b>
Income tax	0	0	0	-1 601	-1 601
<b>Net profit (loss)</b>	<b>60 121</b>	<b>93 172</b>	<b>38 163</b>	<b>-110 611</b>	<b>80 845</b>

Investment expenditure (asset purchase costs)	0	0	0	36 034	<b>36 034</b>
Amortisation/ depreciation	0	0	0	-41 183	<b>-42 183</b>

Volumes as at 31.12.2011:

Assets	5 048 959	5 085 827	5 348 836	0	<b>15 483 622</b>
Liabilities and equity	9 913 051	3 618 409	1 952 162	0	<b>15 483 622</b>

#### Result before impairment losses, by products

Product	in PLN k	
	Retail Segment	Business Segment
Term deposits and current accounts	96 681	70 273
Loan product	266 987	154 746
Brokerage products, investment funds, structured products	37 891	32
Treasury products	27 736	68 833
Other	11 307	6 179
<b>Total</b>	<b>440 603</b>	<b>300 064</b>

## 20. Subordinated loans

On 15 November 2011, the Polish Financial Supervision Authority granted its permission to include in the shareholders' complementary funds of Alior Bank S.A. the amount of subordinated loan of EUR 10 million, concluded on 12 October 2011 between Alior Bank S.A. and Erste Group Bank AG. The borrowing was taken out for the period of 8 years, and the interest rate is based on 3M EURIBOR. As at 30 September 2012 and 31 December 2011, the carrying amount of the borrowing was PLN 41 319 thousand and PLN 44 403 thousand, respectively.

On 3 February 2012 (with the payment date falling on 14 February 2012), the subscription of "C" series bonds issued by Alior Bank S.A. was completed. The total nominal value of issued bonds amounted to PLN 280 million. The bonds were acquired by open-end pension funds (OFEs), managing companies of investment funds (TFIs) and Insurance Companies. The bonds were issued for the period of 8 years. On 20 March 2012 the Bank obtained a

permission of the PFSA to recognize subordinated debt as shareholders' complementary funds. As at 30 September 2012, the carrying amount of bonds was PLN 283 640 thousand. On 28 March 2012 PFSA permitted to recognize subordinated debt issued for the period of 8 years in the amount of EUR 4 500 000 as shareholders' complementary funds. As at 30 September 2012, the carrying amount of bonds was PLN 18 719 thousand.

## 21. Shareholders' equity

	<b>in PLN k</b>	
	As at 30.09.2012 unaudited	As at 31.12.2011
Share capital	512 500	500 000
Supplementary capital	714 630	502 569
Other capital	15 750	12 600
share-based payment – equity component	15 750	12 600
Undistributed result from previous years	-14 305	-41 850
Revaluation reserve	-570	-13 019
valuation of available for sale financial assets	-570	-13 019
Current year profit/loss	222 894	152 181
Non-controlling interests	1	0
<b>Total shareholders' equity</b>	<b>1 450 900</b>	<b>1 112 481</b>

On 17 May 2012 Extraordinary General Meeting passed a resolution on increasing the Bank's share capital by PLN 12 500 thousand by the issue of 1 250 000 B-series shares under private subscription depriving current shareholders the pre-emptive rights. Nominal value of the share is PLN 10 and the issue price is PLN 80.

Shares were acquired by:

- Societa' Camuna di Partecipazioni S.P.A., joint-stock company under Italian law, headquartered in Milan – 1 000 000 shares;
- Zygmunt Zaleski Stichting, foundation under Dutch law, headquartered in Amsterdam – 250 000 shares.

All B-series shares have been paid in May 2012.

With relation to the initial public offer of the Banks's shares Extraordinary Shareholders Meeting of the Bank on 23rd of July 2012 adopted the resolution no 24/2012 regarding the increase of the Bank's share capital through the issuance of no less than PLN 50 000 000 and no more than PLN 250 000 000 up to the amount not lower than PLN 562 500 000 and not exceeding PLN 762 500 000 through the issuance of no fewer than 5 000 000 but no more than 25 000 000 ordinary bearer Series C Shares with a par value of PLN 10 each. Series C Shares shall be issued by way of an open subscription, within the meaning of Article 431 §2.3 of the Code of Commercial Companies in the course of a public offering within the meaning of

the Act on Offerings. Management Board of the Bank is authorised to determine the final amount by which the Bank's share capital is to be increased.

### Share capital

The Bank's share capital is presented in nominal value in accordance with the Bank's articles of association and provisions of the National Court Register. As at 30 September 2012, the Bank's share capital amounted to PLN 512 500 thousand (fully paid) and consisted of 50 000 000 "A" series registered shares and 1 250 000 "B" series with a nominal value of PLN 10 each. All issued shares are non-preference shares.

Share issue price is PLN 30 per share for "A" series and PLN 80 per share for "B" series. The entire value of share premium is included in the Company's supplementary capital.

#### Shareholders of the Bank as at 30 September 2012

Entity's name	Number of shares	Number of votes (in %)	Share in the share capital (in %)
ALIOR LUX S. a r.l. & Co. S.C.A.	39 312 500	76.71	76.71
ALIS S.A.	10 000 000	19.51	19.51
Societa Camuna di Partecipazioni S.P.A	1 000 000	1.95	1.95
ALIOR POLSKA Sp. z o.o.	500 000	0.98	0.98
Zygmunt Zaleski Stichting	250 000	0.49	0.49
Other shareholders	187 500	0.36	0.36
TOTAL	51 250 000	100	100

### Supplementary capital

Pursuant to the resolution of the Bank's General Shareholders' Meeting, supplementary capital is created from profit appropriations. Included in the supplementary capital is also the amount of share premium. The Bank fully covered losses incurred in previous reporting periods from supplementary capital.

## 22. Risk management

Risk management in Alior Banks S.A. is based on the supervisory bodies' regulations and internal rules adopted by the Management Board and accepted by the Supervisory Board. The superior goal of the Bank risk management policy is to ensure that all significant types of risk are early detected and appropriately managed. Verification of the extent of risk in terms of significance is performed periodically, annually or more often, if there are changes of the risk profile of the Bank or its surroundings.

The Bank identified the following types of business risk as significant:

- credit risk;

- operational risk;
- market risk and the risk of interest rate in trading book;
- liquidity risk.

Organizational structure of risk management in Alior Bank S.A.:

- the Supervisory Board;
- the Management Board;
- Committees (Credit, Asset and Liabilities Management – ALCO, Operating Risk, Credit Risk Management Committee);
- organizational units responsible for certain types of risk;
- Internal Audit Department.

The Supervisory Board supervises the system of risk management, evaluates the adequacy and effectiveness of this system and monitors the compliance of the Bank's policy with the strategy and financial plan in terms of risk as well as defines the Bank's risk appetite.

The Management Board exercises the general control over risk management process, defines the Bank's strategy in terms of management of particular types of risk and ensures proper functioning of risk management system.

Committees support the Management Board in effective management of particular types of risk.

The most important competence of ALCO Committee is: supervision over market risk, liquidity risk, capital adequacy risk and management of assets and liabilities.

The Operating Risk Committee was created in order to support the Management Board in effective operating risk management of the Bank which also includes the aspects of business continuity, crisis management and monitoring of the Bank's safety, in particular the safety of telecommunication systems.

The Credit Risk Management Committee recommends to the Management Board the overall credit policy of the Bank and approves the detailed regulations in the area of credit risk. The Committee specifies the reporting method, scope and frequency of information, which is presented during the Management Board meetings.

Credit Risk Committees approve credit decisions concerning the balance-sheet and off-balance sheet exposures of the Bank; take decision about launching special offers and take decisions in all cases which are associated with the credit risk and are not defined in detail in the "Credit Competence Principles", within the competence level.

As there is a variety of factors relating to each type of risk, each risk is managed by appropriate leading business unit. In case of credit risk all functions, concerning identification, measurement, assessment and monitoring, have been distributed between several organizational units.

The Internal Audit Department conducts independent audits which are designed to provide the Supervisory Board and the Management Board with objective information and assessment concerning risk management and its compliance with the internal and external regulations.

Methods and goals of financial risk management of the Bank are consistent with those described in consolidated financial statements of Alior Bank S.A. Capital Group for the years 2009-2011

### Financing of the construction sector

Credit exposure of the Bank relating to the construction sector at 30 September 2012 accounted for 20% of balance sheet exposure of the loan portfolio of Business Customers and amounted to PLN 2 484.1 million.

Within the construction sector the Bank finances: construction of buildings (also projects), roads and railways, pipelines, telecommunication and power lines, construction related installations.

#### Exposure to construction sector

	Total exposure (million PLN)	Balance sheet exposure (million PLN)	Share of total exposure (%)	Off-balance sheet exposure <sup>1</sup> (million PLN)	Share of off-balance sheet exposure (%)
Construction sector	2 484.10	1 121.00	45.13%	1 363.10	54.87%

The Bank finances the construction sector in the following product and collateral structure:

#### Exposure in construction sector by product:

The type of financing	Balance sheet exposure (million PLN)	Off-balance sheet exposure (million PLN)	Share in exposure. Profiles	% Balance sheet	% Off-balance sheet
Non-renewable financing of current activity	464.2	372.3	35.5%	55.5%	44.5%
Renewable financing of current activity	486.2	244.2	31.0%	66.6%	33.4%
Investment financing	130.6	17.1	6.3%	88.4%	11.6%
Car loan	27.4	0.2	1.2%	99.3%	0.7%

<sup>1</sup> The off-balance sheet exposure includes: unused limits, not disbursed loans, off-balance sheet products (including guarantees, treasury limits and collateral in the form of surety when a company from one sector guarantees the financing of another company from a different sector).

Lines (guarantees, factoring, debt limit)	0	269.7	11.4%	0.0%	100.0%
Guarantees	2.2	331.9	14.2%	0.7%	99.3%
Factoring	10.4	0	0.4%	100.0%	0.0%
<b>TOTAL</b>	<b>1 121.0</b>	<b>1 235.4</b>	<b>100%</b>	<b>47.6%</b>	<b>52.4%</b>

The structure of collateral for the portfolio exposure in the construction sector:

	Balance sheet exposure (million PLN)	Transfer of receivables (million PLN)	Mortgage on the property (million PLN)	Security deposits/blocked accounts (million PLN)	Assignment/pledge (million PLN)	The coverage of balance sheet exposure (secured)
Construction sector	1 121.0	2 121.8	1 664.6	24.5	172.6	355%

The table below presents overdue balance sheet exposure divided into days past due buckets 30+ and 90+ together with the structure of collaterals and impairments allowances.

Loss ratio in the construction portfolio without unauthorized overdrafts and car loans.

	Balance sheet exposure				Total exposure		Collaterals for default (million)	Impairment IAS (million)
	DPD30+	DPD60+	DPD90+	Default Rate	Default Rate	For customers in default (PLN mln)		
Construction sector	5.9%	5.8%	5.6%	5.3%	2.7%	62.7	94.1	26.7

### Capital adequacy ratio

The solvency ratio is calculated in accordance with the Resolution No. 76/2010 of the Polish Financial Supervision Authority of 10 March 2010 on the scope of capital requirements for particular risks and the detailed principles to be applied in determining those requirements.

The minimum level of the capital adequacy level required by the Banking Law totals 8%.

	<b>in PLN k</b>	
<b>Calculation of funds and capital adequacy ratio</b>	<b>30.09.2012</b> unaudited	<b>31.12.2011</b>
<b>Total own funds for the capital adequacy ratio</b>	<b>1 650 358</b>	<b>964 072</b>
Share paid	512 500	500 000
Supplementary capital	714 630	502 569
Current year's profit reviewed by the auditor	222 443	98 157
Previous years' loss, current year's loss and loss in approval process	-14 305	-41 850
Revaluation reserve – unrealised losses	-3 616	-16 298
Intangible assets – as per carrying amount	-123 275	-122 854
Revaluation reserve - unrealised gains	2 330	180
Subordinated loan	339 650	44 168

Capital exposure in financial institutions	0	0
Non-controlling interests	1	0
<b>Total Capital requirements</b>	<b>1 053 482</b>	<b>784 392</b>
Total capital requirements for credit and counterparty's risk	968 755	730 430
Capital requirement against settlement/delivery risk	34	0
Total capital requirements for prices risk	1 614	706
Capital Requirement for general interest rate risks	7 602	7 690
Capital requirements for operating risk	75 477	45 566
<b>Tier 1</b>	<b>9.94%</b>	<b>9.38%</b>
<b>Capital adequacy ratio</b>	<b>12.53%</b>	<b>9.83%</b>

in PLN k

Exposure class in the standard method	30.09.2012 unaudited		31.12.2011	
	Exposure value*	Risk weighted exposure value	Exposure value*	Risk weighted exposure value
Governments and central banks	2 347 168	16 946	2 641 313	8 260
Institutions - banks	1 022 975	268 931	1 428 369	469 946
Enterprises	2 795 341	2 785 367	2 196 437	2 196 437
Retail	5 671 335	4 333 059	4 724 070	3 543 053
Secured on real estates	5 121 749	3 943 511	3 305 064	2 429 348
Other	1 206 615	761 621	987 101	483 333
<b>TOTAL</b>	<b>18 165 183</b>	<b>12 109 435</b>	<b>15 282 354</b>	<b>9 130 377</b>

\* exposure value consists of: balance sheet exposure, equivalent to the balance sheet, off-balance sheet exposure, collaterals decrease

Primary balance sheet exposure value in credit risks, by exposure types.

Exposure type	in PLN k	
	30.09.2012 unaudited	31.12.2011
Cash in hand and equivalent items	159 604	139 168
Securities	2 327 607	2 906 975
Loans	14 753 397	11 124 947
Property, plant and equipment	233 352	212 392
Intangible assets	123 275	122 854
Other	207 063	901 856
<b>Total</b>	<b>17 804 298</b>	<b>15 408 192</b>

## 23. Significant events after the reporting date

At 5 October 2012, the Alior Bank SA signed a tripartite agreement between Finanse Ratalne Sp. z o.o and PAGO Pierwszy Fundusz Inwestycyjny Zamknięty Niestandaryzowany Fundusz Sekurytyzacyjny in which the Fund transfers to the Bank and the Bank assumes all rights and obligations of the Fund under the framework agreement, ceded contracts for the sale of receivables and ceded deposit contracts.

On 19th of October 2012 the Extraordinary Shareholders Meeting of the Bank (convened for 19<sup>th</sup> of September 2012 and resumed after the break) has finished its proceedings and adopted resolutions concerning: conditional increase of the share capital of the Bank by not more than PLN 33 312 510 by issuance of not more than 3 331 250 bearer shares D, E and F series with a par value of PLN 10 each and issuance of 3 331 250 subscription warrants, excluding all the pre-emptive rights to the shares issued within the conditional capital and the subscription warrants and amendments to the Bank's statute.

Resolutions were adopted in connection with the planned initial public offer of the Bank's shares. The resolutions referring to the conditional increase of the share capital and excluding of the pre-emptive rights will take effect after the Bank's shares are admitted and introduced to trading on the regulated market operated by the WSE and the resolution on amendments to the Bank's Statute shall become effective upon the obtainment of the consent of the Financial Supervision Authority.

New issue shares are addressed to the members of the Bank's management board and persons indicated by the Bank's management board and approved by the Bank's supervisory board, including the Bank's senior offices, members of the management board of the Bank's subsidiaries and partners of Alior Doradztwo Prawne P. Tokarz i Wspólnicy Spółka Komandytowa.

The issue price of the New Issue Shares will be equal to:

- with respect to the Series D Shares – the average price of the Bank's shares in the initial public offering of the Bank's shares ("**IPO**"), calculated by way of the division of the net proceeds from the sale of the existing shares in the Bank and the Bank's issuance of ordinary series C bearer shares (issued based on Shareholders Meeting resolution from 23.07.2012) through the total number of the existing shares of the Bank allotted in the IPO and Series C Shares, increased by 10% per each Series D Share,
- with respect to the Series E Shares – the IPO Price increased by 15% per each Series E Share; and
- with respect to the Series F Shares – the IPO Price increased by 17.5% per each Series F Share.

## 24. Related party transactions

Related entities of Alior Banku S.A.:

- Alior Polska sp. z o.o.;
- Z. Zaleski STICHTING;
- Alior Lux Sarl & Co S.C.A.;
- Alior Lux Sarl sp. z o.o.;
- Algora Societe Anonyme.

<b>Income statement items</b>	<b>in PLN k</b>	
	Period from 01.01.2012 to 30.09.2012 unaudited	Period from 01.01.2011 to 30.09.2011 unaudited
Buildings rental fees	-45 657	-49 176
Interest expense	-3 590	-2 747
Fee and commission income	13	12
Interest income	0	0
<b>Total</b>	<b>-49 234</b>	<b>-51 911</b>

<b>Asset and liability items</b>	<b>in PLN k</b>	
	As at 30.09.2012 unaudited	As at 31.12.2011
Receivables	0	0
Deposits	80 452	25 793
Banking Securities	4 506	93 049

### ***Nature of related party transactions***

All transactions with related entities were made on an arm's length basis.

## 25. Transactions with supervisory and management board members

### **25.1 Information on loans and advances granted to managers and supervisors, deposits made by managers and supervisors**

<b>Supervisory Board</b>	<b>in PLN k</b>	
	As at 30.09.2012 unaudited	As at 31.12.2011
Loans	0	12
Current/term deposits	32 059	27 294
Banking Securities	2 003	2 004

**in PLN k**

<b>Management Board</b>	As at 30.09.2012 unaudited	As at 31.12.2011
Loans	513	99
Current/term deposits	2 193	1 717
Banking Securities	0	0

**in PLN k**

<b>Other employees</b>	As at 30.09.2012 unaudited	As at 31.12.2011
Loans	50 835	49 493
Current/term deposits	80 808	58 767
Banking Securities	613	728

Transactions executed by the above persons were made in accordance with Regulations governing the use of banking products using market rates.

## 25.2 Information on the total value of remuneration paid or payable to the members of the Management Board and Supervisory Board

**in PLN k**

<b>Personnel costs of the Supervisory Board</b>	As at 30.09.2012 unaudited	As at 31.12.2011
Remuneration	450	450
Payroll taxes	0	0
Allianz healthcare	0	0
<b>Total</b>	<b>450</b>	<b>450</b>

**in PLN k**

<b>Personnel costs of Members of the Board</b>	As at 30.09.2012 unaudited	As at 31.12.2011
Remuneration	7 647	6 309
Payroll taxes	337	275
Allianz healthcare	7	4
<b>Total</b>	<b>7 991</b>	<b>6 588</b>

<b>Shares held by Board members</b>	As at 30.09.2012 unaudited	As at 31.12.2011
Wojciech Sobieraj	62 500	62 500
Niels Lunderff	62 500	62 500
Cezary Smorszczewski	62 500	62 500
<b>Razem</b>	<b>187 500</b>	<b>187 500</b>

## Signatures of all Members of the Management Board

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26.10.2012	Wojciech Sobieraj President of the Management Board	..... Signature
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26.10.2012	Krzysztof Czuba Vice President of the Management Board	..... Signature
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26.10.2012	Niels Lundorff Vice President of the Management Board	..... Signature
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26.10.2012	Artur Maliszewski Vice President of the Management Board	..... Signature
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26.10.2012	Witold Skrok Vice President of the Management Board	..... Signature
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26.10.2012	Cezary Smorszczewski Vice President of the Management Board	..... Signature
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26.10.2012	Katarzyna Sułkowska Vice President of the Management Board	..... Signature
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